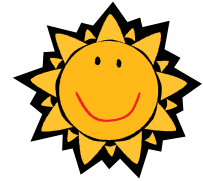




DBE DESERT NEWS



★ ATTENTION: ★ 2nd Annual DBE Conference!!

The Partnering Through Diversity Conference is brought to you by the ADOT DBE Supportive Services Program. The conference is designed to introduce DBE businesses to the people and services available to help them succeed in doing business in the transportation industry. This conference is geared to help your company build better working relationships with ADOT's staff decision makers and prime contractors. Seminars are scheduled to help DBE companies increase their success and become more efficient in their work. Best of all, ADOT is keeping this conference affordable so that learning to be a better business does not have to be an economic hardship.

WHAT TO EXPECT:

Last year we provided top notch training in key business areas such as bonding, lending, marketing, and accounting for subcontractors. For 2006 we have added training and support services for professional service firms and vendors.

We have teamed up with our community partners, City of Phoenix Aviation, and Valley Metro Rail to present the most up to date transportation opportunities information.

The Arizona DBE Uniform Certification Program has over 900 separate subcontractors, service firms and vendors. If you're a DBE and are unaware of the services available to grow your business, you can't miss this conference.

Conference participants will have the opportunity to interact with local, state, and national officials and industry representatives.

If you have any questions, please feel to call Jamie Graves. Don't miss it!

WHERE: Hyatt Regency Phoenix @ Civic Plaza, 122 N. 2nd St, Phoenix, AZ 85004

WHEN: April 26-28, 2006

DETAILS: Business Networking, Transportation Opportunities Presentation, National Speakers, Training, Awards banquet, Exhibit Trade Fair

COST: \$150 per company (for all 3 days, includes meals)

CONTACT: Jamie Graves (602) 712-8543

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CONTACT INFORMATION:

PHONE #:

(602) 712-7761

FAX #:

(602) 712-3711

1135 N. 22nd Ave.
Phoenix, AZ 85009

EMAIL:

rgonzales@azdot.gov

Jamie Graves will be publishing the DBE Desert News quarterly. If you have any questions or comments please feel free to contact her @ (602) 712-7761 or jgraves2@azdot.gov

UPCOMING ADOT JOBS...

ADOT JOBS BIDDING: 2/10/2006

1. Location: Cordes Jct.– Flag Hwy (I-17)
Project # I-017-B-513
Tracs #: 017-YV-277-H644601 C
Amount: \$ 388,000
DBE Goal: 0%
2. Location: Phoenix– Globe Hwy
Project # TEA-060-D-(010)A
Tracs #: 060-GI-244-H659001 C
Amount: \$ 175,000
DBE Goal: 0%
3. Location: Payson-Show Low Hwy
Project # TEA-260-B(008)A
Tracs #: 260-GI-259-H661101 C
Amount: \$ 498,000
DBE Goal: 0%
4. Location: Flagstaff Business Route
Project # STP-HES-040B-D(001)A
Tracs #: 040B-CN-19-H679101 C
Amount: \$ 3,125,000
DBE Goal: 5%



TRAINING & UPCOMING EVENTS..

The ADOT DBE Supportive Services program has joined forces with representatives from the Governor's Office of Equal Opportunity, the Department of Commerce and the State Procurement office. This newly formed team's goal is to help small businesses explore the opportunities that are available to them in state contracting. Workshops have been scheduled all over the state in order to reach out to as many companies as possible. Check out these listed dates below to find out when we will be coming to your neck of the woods. Hope to see you there!



DOING BUSINESS WITH THE STATE WORKSHOPS:

When: March 2, 2006: 5:30-8:30 pm

**Where: AZ Hispanic Chamber of Commerce
255 E. Osborn Rd. Ste. 201, Phoenix, AZ**

**Details: Call Cynthia Rodriguez @ (602) 279-1800
or cynthiar@azhcc.com to register.
Seating is limited.**

When: March 8, 2006: 8:30-11:30 am

**Where: Coconino Community College SBDC
3000 N. 4th St. Room B10
Flagstaff, AZ 86004**

**Details: Call (928) 526-7653 to register.
Seating is limited**

More workshops to come...TBA....

UPCOMING EVENTS:

Certified Payroll Class:

When: February 24, 2006: 8:00-12:00

Where: 101 N. 1st Ave. Ste. 1300

Details: Call Kristin Roberts (602) 254-9896

Hosted By: ADOT Field Reports

Grand Canyon Minority Supplier Development Council Awards Dinner:

When: April 28, 2006

For more details call: (602) 495-9950

AMCA Golf Tournament:

When: April 21, 2006

For more details call: (602) 495-0026

ADOT 2nd Annual DBE Conference:

When: April 26-28, 2006

**Where: Hyatt Regency Downtown Phoenix
122 N. 2nd St. Phx. AZ 85004**

FOR MORE INFO ON CURRENTLY ADVERTISED PROJECTS VISIT:

http://www.azdot.gov/Highways/cns/phone_sheet.asp

TO VISIT ADOT'S ENGINEERING WEBSITE VISIT:

<http://www.azdot.gov/Highways/ECS/>

WELCOME NEW DBE'S

CONGRATS

to the newly certified DBE companies. As of 02/01/2006

Add on Power, LLC

President: Marco Chavira
Phone: (602) 686-8555
Specialty: Electrical Contractor
DBE # 5206

Bolima Drafting & Design, Inc.

President: William Bolima
Phone: (206) 332-9729
Specialty: CADD services
DBE # 5204

Matt & Associates

President: Eugene C. Matt
Phone: (360) 385-1205
Specialty: Consulting Services
DBE # 5201

McDowell & Associates

President: W.M. McDowell
Phone: (562) 424-4882
Specialty: Safety Consulting, marketing consulting
DBE # 5207

Priority Manufacturing, Inc.

President: Patricia Biedar
Phone: (847) 671-3020
Specialty: Sheet metal fabrication, laser cutting & assembly
DBE # 5197

Qameleon Technology, Inc.

President: Kathleen Mutch
Phone: (480) 495-2776
Specialty: Develop & sell wireless control systems
DBE # 5194

Simmons Flock Group, Inc.

President: Jarrett Simmons, Jr.
Phone: (312) 371-3079
Specialty: Airport planning, financial consulting
DBE # 5202

U.S. Recoveries Worldwide, LLC

President: Jose Leal
Phone: (602) 254-8800
Specialty: Debt collections
DBE # 5205

VP Engineering, Inc.

President: Vasant Patil
Phone: (404) 296-2744
Specialty: Rolling stock engineering & inspections
DBE # 5199

IMPORTANT REMINDERS!!

*If you have recently changed your email address please let Gonz or Jamie know so we can update your profile to ensure that you receive all of the necessary information. If you have never given it to us we need it ASAP! Next quarter the newsletter will be put online and if we don't have your email, we cannot get this to you!

*Don't forget that you have access to an online directory that lists all of the certified DBE's. If you need to change any of the information on your profile please contact Tom Moore @ Civil Rights.
tmoore@azdot.gov

RESOURCES:

Arizona Hispanic Chamber of Commerce
www.azhcc.com (602) 279-1800

Greater Phx. Black Chamber of Commerce
www.PhoenixBlackChamber.com (602) 307-5200

G.C. Minority Supplier Council
www.gcmsdc.com (602) 495-9950

U.S. Small Business Administration
www.sba.gov (602) 745-7200

Associated Minority Contractors of America
www.amcaaz.com (602) 495-0026

AZ Dept. of Commerce
www.azcommerce.com (602) 771-1196

City of Phoenix, Equal Opportunity Dept.
www.phoenix.gov (602) 256-4129

City of Tucson Equal Opportunity Dept.
(520) 791-4866

Unified Certification Program
www.azdbe.com

BidSource
www.bidsource.com (602) 495-6492

Arizona Minority Business Development Center
www.azmbdc.org

ADOT Engineer Consultants Section
<http://www.azdot.gov/Highways/ECS/>

WEBSITE OF THE MONTH
ADOT Contracts & Specifications
http://www.azdot.gov/Highways/cns/phone_sheet.asp

Advertised ADOT jobs

Bid Results

Pre-qualified prime contractor lists

Plan holders lists

Addendum information

Electronic Bidding Information

AZ Department of Transportation
Civil Rights Office
1135 N. 22nd Ave 2nd Fl.
Phoenix, AZ 85009

DBE SPOTLIGHT: Sage Landscape Architecture & Environmental, Inc.

Good relationships with clients and a reliable, hard working internal team are two key components for success according to the owner of the company, Joy Lyndes. Her firm started small many years ago but since has expanded into a company that performs a wide range of work. They have offices in both Tempe and Tucson, Arizona and provide services to both the private and public sector throughout the Southwest United States.

SAGE primarily focuses their work in the area of environmental compliance and landscape architecture which includes environmental determination reports, environmental assessments and biological surveys. SAGE is

a big believer in working with other DBE companies and Prime contractors in the community to achieve success. The DBE program has helped to introduce SAGE to people in the business industry that they wouldn't have normally met. Some of these people/ companies have been crucial to the success of their business. Ms. Lyndes is an advocate for Prime Contractor mentorship. She believes that building long term relationships with Primes will help you learn, grow, and gain success. Be active, get out there and build relationships. If you have the right people surrounding you and a vision, good things can happen.

Sage Landscape Architectural
& Environmental

President: Joy Lyndes

1438 W. Broadway Ste. 208

Tempe, AZ 85282

Phone: (480) 894-2399

2315 E. Speedway Blvd.

Tucson, AZ 85719

Phone: (520) 740-0950

www.sagelandscape.com

****For details to any of these events you can contact either Gonz or Jamie at the ADOT Civil Rights Office.**

